

Message Text

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12

ACTION EUR-12

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FM AMEMBASSY BERN

TO USDOC WASHDC

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AMEMBASSY MOSCOW

LIMITED OFFICIAL USE BERN 2546

USDOC FOR BEWT/USSR

E.O. 11652: N/A

TAGS: BBAK SZ

SUBJECT: INFORMATION ON FIRM E.I.B. EXPO, LTD

REF: USDOC 09143

1. BEGIN UNCLASSIFIED. EXACT ADDRESS IS E.I.B. EXPO
AG, FREIE STRASSE 93, 4000 BASEL, PHONE 061/23.98.58.
STAFF CONSIST OF FIVE EMPLOYEES. BANK REF: ADLER BANK,
BASEL, SWITZERLAND.
2. E.I.B. COOPERATES CLOSELY WITH USSR CHAMBER OF COM-
MERCE (IN MOSCOW) AND ACTS AS A VEHICLE FOR PROMOTING
USSR EXHIBITIONS IN WESTERN EUROPE. IT IS CURRENTLY
PROMOTING BOTH POLYGRAPHBUMASH 76 AND UPAKOVKO, A
PACKAGING MACHINERY SHOW SCHEDULED FOR OCTOBER, 1976.
ITS EFFORTS GENERALLY CONCENTRATE ON ORGANIZING GROUP
EXHIBITS WITHIN SOVIET TRADE FAIRS.
3. E.I.B. CLAIMS TO HAVE WORKED FOR UNION CARBIDE
VIENNA, GENEVA AND US; FOR CODE VINTEC ROP, PALO ALTO,
CAL; AND FOR LEO WELT INTL, CHICAGO, ILL.
4. OWNER OF E.I.B. IS PETER GRUETTER, SON OF WALTER
GRUETTER WHOSE FIRMS INDREBA AND INTERINDREBA, BOTH OF RIEHEN,
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SWITZERLAND, HAVE LONG BEEN ACTIVE IN EAST-WEST TRADE.

PETER GRUETTER CLAIMS TEN YEARS EXPERIENCE IN EAST-
WEST TRADE IN HIS FATHER'S FIRMS PRIOR TO SETTING UP
E.I.B. IN 1973. REPUTATION NOT FAVORABLE. END UNCLASSIFIED

5. BEGIN LIMITED OFFICIAL USE. BOTH WE AND EMBASSY
MOSCOW HAVE HAD SOME UNFAVORABLE EXPERIENCE WITH
WALTER GRUETTER, INDREBA, INTERINDREBA, AND HANS
JURGEN ANDRE, EMPLOYEE OF THE SNIOR GRUETTER, WHICH
WAS REPORTED TO DEPT OF STATE IN 1974. STRONGLY RECOMMEND
AGAINST DEALINGS WITH E.I.B. OR THE OTHERS. END LIMITED
OFFICIAL USE.
DOMINICK

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NNN

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